

## Seller Information

*Martin Auction Services* is your full service auction company; *we strive to make the auction process simple* for our seller and buyers. We offer complete marshalling services where we secure items, inventory them, haul them, advertise them, sell them, load-out and pay the seller. Some questions that you may ask could include the following:

**Q. I have equipment to sell. What do I need to do?**

**A.** Your first step is to contact a Martin Auction Services representative; they will discuss with you which upcoming auction will be best for your items to be consigned into. We will be asking you detailed questions about the items you wish to sell- this will assist in the advertising of your items. Once the items are delivered to our site- we will provide an auction agreement for you to sign.

**Q. I have a titled item- what now?**

**A.** All vehicles will have a title, all titles must be provided to the auction company prior to the auction with a signed power-of-attorney for the auction company to act on the sellers behalf.

**Q. What if my bank or finance company has the title?**

**A.** Supply us with the name of the contact person at your bank or financial institution. We will work with them to find out what arrangements need to be made to procure the title. A guarantee of direct payment of net auction proceeds or payoff may be made in exchange for the title or lien release.

**Q. Can I set a minimum price for my equipment?**

**A.** In most cases- YES.

**Q. When do I need to deliver my equipment to the auction site?**

**A.** We like to have items for the auction delivered about two weeks ahead of the auction, this allows potential bidders to make inspections of the items and gives additional time for “free advertising” of the drive-by traffic along Rt. 51.

**Q. I have maintenance records, should I bring them along?**

**A.** Absolutely. Maintenance records are made available for viewing by potential buyers, thus increasing the potential sale price for your equipment.

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**Q. I need help in transporting my equipment to the auction site. Can you help?**

**A.** Martin Auction Services can assist by either hauling with our trucks or getting you in contact with a transport service.

**Q. What about equipment preparation?**

**A.** Condition and appearance are extremely important factors in realizing higher auction prices. Upon arrival, a Martin Auction representative can consult with you as to what needs to be done with your items. We do offer a service for cleaning and detailing your equipment. Many times, this is an area that will pay large dividends to the seller.

**Q. Do I need to be at the auction when my equipment sells?**

**A.** No, but we do encourage you being here. Often times bidders will have questions that you will be better suited to answer than an auction representative- and buyers like to talk with sellers- often this will elevate prices due to buyers being more comfortable with the equipment.

**Q. When do I receive the proceeds from the auction?**

**A.** We typically get auction proceeds sent to the sellers within 10 banking days after the auction.

We want to work with you to handle all of your auction needs. If one of your questions has not been answered, please don't hesitate to contact a Martin Auction Services representative today.

Thanks,

Phone: (217) 935-3245 or

[rtnord@martinauction.com](mailto:rtnord@martinauction.com)